



J. J. Marchant
Vice President

August 15, 2007

TO ALL GENERAL CHAIRMEN

Gentlemen:

The 2008 United Way campaign will be starting in September. Again, this year Union Pacific will be encouraging support and participation of all employees across our system. Labor has historically supported United Way campaigns and we are asking you to encourage your local chairmen to continue this tradition.

We will suggest our local managers reach out and involve, on a voluntary basis, employees in local United Way fund-raising efforts. Monies raised by these local efforts remain in the local community.

Our partnership with United Way helps provide solutions to the most critical human care needs in our communities. Our donations combine with others to help improve the lives of those who need assistance. The United Way is truly a case of neighbors helping neighbors.

Your support and the support of your members will make a profound difference. I ask you to share a supportive message with your members.

Yours truly,

A handwritten signature in black ink, appearing to read "J. J. Marchant".

cc: Mary S. Jones - Vice President & Treasurer